



All-India Institute of Medical Sciences Ansari Nagar, New Delhi-29.

(STORES SECTION (DO))

Dated: 23rd December 2014

Ref. No.50/Stores (DO)/Surg./Proprietary/2014-15/FSC

Subject: Purchase of Laparoscopic Equipments (PCE45A & SC45A) for Department of Surgery at AIIMS, New Delhi-29 on proprietary basis- **Inviting comments thereon.**

The Institute is in the process to purchase **Laparoscopic Equipments (PCE45A & SC45A)** for Department of Surgery at AIIMS, New Delhi-29 from M/s.Johnson & Johnson Ltd. on proprietary basis. The proposal submitted by M/s.Oriental Surgical Works, Delhi-110 006 (Authorized Indian agent) and PAC certifications are attached.

The above documents are being uploaded for open information to submit objections, comments, if any, from any manufacturer regarding proprietary nature of the equipment/item within issue of 15 days giving reference **No.50/Stores(DO)/Surg./Proprietary/2014-15/FSC**. The comments should be received by office of Sr. Stores Officer, Stores Section (DO), Animal House Building, Near Biotechnology Building at AIIMS on or before **13.01.2015 upto 12.30 p.m.**, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Yours faithfully,

Sd/-

SR. STORES OFFICER

Encl: Related documents enclosed.



ORIENTAL SURGICAL WORKS



ISO 9001:2008

Deals In : All Surgical Consumables & Disposable Items
Various Surgical Equipments & Hospital Disinfectant Range

Authorised Dealers : *Johnson & Johnson* INTL

Primus Gloves Cochin Air In Space France Aseptix Neitherland

To,
The H.O.D
Department of Surgical Disciplines
All India Institute of Medical Sciences,
Ansari Nagar,
New Delhi.

Date- 03/09/2014

Dear Sir,

With reference to your query for Accessories for Endoscopic Linear reloads , we hereby quote our most competitive rates for the same

S.NO.	Code	Product Description	PRICE/Pc (In Rupees)	Qty	Total (In Rupees)
1	PCE45A	Battery Operated Powered Echelon Flex 45 Compact Articulating Endoscopic Linear Cutter with a disposable battery pack, for enhanced distal tip stability while firing, 360 degree rotation shaft and one handed natural articulation up to 45 degrees, Precision Machined Anvil to deliver initial, system wide compression, Wide Proximal to Distal Jaw Aperture (proximal 8mm , Distal 22mm) , 3 Point Gap Control for alignment and calibration throughout the 45 mm staple line, Knife direction/reverse control to discontinue the firing and return the knife	34,800	10	3,48,000
2	SC45A	Echelon Flex 45 Compact Articulating Endoscopic Linear Cutter (SC45A), 360 degree rotation shaft, 280 mm shaft length and one handed natural articulation up to 45 degrees, Precision Machined Anvil to deliver initial, system wide compression,	26,613	10	2,66,130

Regd. Office : 1708/09, 1st Floor, Mittal Medical Market, Bhagirath Palace, Chandni Chowk, Delhi-110006
Ph.: 011-23866211, 23876845, Fax: 011-23863508, M. 9312211408, 9310027965
E-mail ID: orientalsurgical@yahoo.co.in

Established Since 1950

Approved Govt. Contractor

ISO: 9001:2008 Certified Co.



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	Wide Proximal to Distal Jaw Aperture (proximal 8mm , Distal 22mm) , 3 Point Gap Control for alignment and calibration throughout the 45 mm staple line, Knife direction/reverse control to discontinue the firing and return the knife			
			Total	614,130
			+Vat 5%	30,707
			Grand Total (round figure)	644,837

We would hereby like to state that the above quoted price is at par or lesser than quoted in any other Govt. Institution.

Thanking you

Yours truly

For Oriental Surgical Works

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ISO 9001:2008


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Various Surgical Equipments & Hospital Disinfectant Range

Authorised Dealers : *Johnson & Johnson* INTL

Primus Gloves Cochin Air In Space France Aseptix Neitherland

RATE CERTIFICATE

WE HEREBY CONFIRM THAT THE QUOTED RATES FOR PCE45A & SC45A VIDE OUR QUOTATION DATED 03/09/2014 ARE AT PAR OR LESSER THAN ANY OTHER GOVT.HOSPITAL/INSTITUTION IN INDIA UNDER SIMILAR CONDITIONS.


FOR ORIENTAL SURGICAL WORKS

Regd. Office : 1708/09, 1st Floor, Mittal Medical Market, Bhagirath Palace, Chandni Chowk, Delhi-110006
Ph.: 011-23866211, 23876845, Fax: 011-23863508, M. 9312211408, 9310027965
E-mail ID: orientalsurgical@yahoo.co.in

PHONE : 25930530, 25930890
: 42520000, 25441277
GRAMS : JOHNSONIAN
FAX : 91-11-25430042

Johnson & Johnson
LIMITED

BRANCH OFFICE:
9/43, KIRTI NAGAR,
NEW DELHI-110015

Date-03/09/2014

TO WHOMSOEVER IT MAY CONCERN

PROPRIETARY ARTICLE CERTIFICATE

Battery Operated Powered Echelon Flex 45 Compact Articulating Endoscopic Linear Cutter (**PCE45A**) with a disposable battery pack, for enhanced distal tip stability while firing, 360 degree rotation shaft and one handed natural articulation up to 45 degrees, Precision Machined Anvil to deliver initial, system wide compression, Wide Proximal to Distal Jaw Aperture (proximal 8mm , Distal 22mm) , 3 Point Gap Control for alignment and calibration throughout the 45 mm staple line, Knife direction/reverse control to discontinue the firing and return the knife, interchangeable 6 rows **ECR45W**-White (1.0mm), **ECR45B** -Blue (1.5mm), and **ECR45G**-Green (2.0mm) Cartridge fits down to 12mm trocar sleeve, is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.

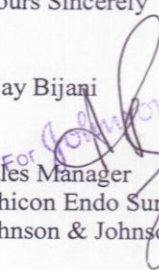
Echelon Flex 45 Compact Articulating Endoscopic Linear Cutter (**SC45A**), 360 degree rotation shaft, 280 mm shaft length and one handed natural articulation up to 45 degrees, Precision Machined Anvil to deliver initial, system wide compression, Wide Proximal to Distal Jaw Aperture (proximal 8mm , Distal 22mm) , 3 Point Gap Control for alignment and calibration throughout the 45 mm staple line, Knife direction/reverse control to discontinue the firing and return the knife, interchangeable 6 rows, is our proprietary item manufactured by Ethicon Endo Surgery, a Johnson & Johnson company.

You are requested to place your valuable order to our authorized distributor viz.

M/s Oriental Surgical Works
1708/9, 1st Floor Mittal Medical Market,
Bhagirath Palace
Chandni Chowk
Delhi 110 006
011-23863508, 9312211408

Yours Sincerely

Ajay Bijani


Sales Manager
Ethicon Endo Surgery
Johnson & Johnson Medical India
For Johnson & Johnson LIMITED
Authorized Signatory

REGD. OFFICE : L.B.S. MARG, MULUND (WEST), MUMBAI-400080
TELEPHONE : (022) 25644441, FAX : (022) 25643410

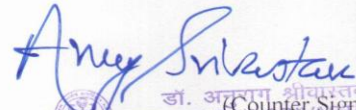
ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI – 110 029

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE

1. Item/Type/Model No. required along with specification **Laparoscopic Equipment (PCE45A & SC45A)**
2. Is the item a spare part attachment or accessory for an existing equipment **No**
3. Name of the manufacturers/Supplier of the item proposed by the indenter. **M/s.Johnson & Johnson Medical India / M/s Oriental Surgical Works, New Delhi**
4. Are they sole manufacturers/sold distributors of the item **Yes**
5. Is there any other item with similar/equivalent specification available in the market to meet the job requirement envisaged. **No**
If the answer is yes, why the same can't be procured. Demanding Officer should bring out comparative functional advantage/cost effectiveness of the recommended item from these offered by other.
6. What were the efforts made to locate alternative source of supply of use other substitutes. **No other alternative source for supply of other substitutes**
7. Why open/limited tender can't be resorted to, for locating alternative source. **These are proprietary items of M/s.Johnson & Johnson Medical India**
8. Are the proprietary items certifying that the rates are reasonable or not. **Rates certificate from the firm is enclosed**
9. Any other justification for procuring item from single source. **These are proprietary items of M/s.Johnson & Johnson Medical India**

The above mentioned information is provided by the firm.

Signature of Indenter
(Demanding Officer)


Dr. ANURAG SRIVASTAVA
(Counter Signed)
Head of the Department
शल्य चिकित्सा विभाग / Deptt. of Surgical Disciplines
आचार्य
एम्.एस. आर.एस. संस्थान / A.I.I.M.S.
आर.एस. संस्थान
आर.एस. संस्थान

I certify that the item at Sr. No.1 above is required to be procured on single tender basis as the source of supply is definitely known/the specified brand proposed was advantages in meeting our functional requirements and limited tender system could be dispensed with as they would serve no useful purpose in this particular case.

(Strike our whichever is not applicable)