

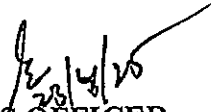
ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
ANSARI NAGAR, NEW DELHI- 29  
MAIN HOSPITAL STORE

Ref. No. 37/H/SSK-II/MindrayUltrasoundconsumables/PAC/24-25

**Sub:** Procurement of the Consumables of Mindray Ultrasound Machine for the department of Surgery Block - reg. on PAC basis (close system) from M/s Instromedix (India) Pvt. Ltd. (M/s Mindray Medical International Ltd., Shenzhen, China, OEM).

Store Section (Hospital), AIIMS is in the process for procurement of consumables and Accessories for Surgery Block on PAC basis (close system) from M/s Instromedix (India) Pvt. Ltd. (M/s Mindray Medical International Ltd., Shenzhen, China, OEM).

The said proposal along with the PAC format from user department, PAC from the OEM M/s. Instromedix (India) Pvt. Ltd. Along with the Performa Invoice is uploaded on AIIMS website as per AIIMS Purchase manual for period of 15 days for an open information to all the OEM's or their authorized distributor to represent against the proprietary nature on the product to the office of Senior Stores Officer, Main Hospital Store, 1<sup>st</sup> floor, AIIMS New Delhi on or before 19/05/2025 upto 12:30 P.M. If no representation received within the stipulated period, than it will be presumed that the item in Proprietary in nature and other vendors does not have to say anything against the proposal & procurement shall be done on the merit.

  
STORES OFFICER  
(Hospital Store)



# Instromedix (India) Pvt. Ltd.

A5-A6, PRAGATI CHAMBERS, RANJIT NAGAR,  
COMMERCIAL COMPLEX, NEW DELHI-110 008  
PHONE : 011-25704965-67, 011-25707558

Fax : +91-11-42424671 • M. : 9711203605

E-mail : info@instromedixindia.com, amarpal@instromedixindia.com

Reach us at www.instromedixindia.com

CIN No. U74899DL1989PTC035634

## ESTIMATE FOR SERVICE

GSTIN: 07AAACI1478H1ZM

Our Ref No : IIPL/CS/24-25/108

Date : 17/07/2024

The Director

All India Institute of Medical Sciences

Ansari Nagar

AIIMS New Delhi- 110 029

Dear Sir,

As per your requirement, for upgradation from cardiac package to TTE Probe for Ultrasound System Model DC 70.

Please find below our rates for the aforesaid part for your necessary approval.

### DAMAGED/MISSING/CONSUMABLES

SNo	Description	Qty	Price (Rs./Unit)	Tax %	Tax Amt	Amount (Rs.)
1	P4-2E Ultrasonic Transducer (Adult)	1 No.	222,400.00	12.00	26,688.00	249,088.00
2	CW Upgrade kit	1 No.	158,400.00	12.00	19,008.00	177,408.00
3	ECG Module Kit( 2145/IEC)	1 No.	57,600.00	12.00	6,912.00	64,512.00
4	TDI (Tissue Doppler Imaging, includes TVI, TEI, TVD and TVM)	1 No.	16,000.00	18.00	2,880.00	18,880.00
5	Free Xros CM™ (Curved Anatomical M-Mode, TDI should be configured at the same time )	1 No.	12,800.00	18.00	2,304.00	15,104.00
6	TDI Quantification Analysis Software (including strain/strain rate, TDI should be configured at the same time)	1 No.	27,200.00	18.00	4,896.00	32,096.00
7	Tissue Tracking with Quantitative Analysis (Strain/Strain rate)	1 No.	48,000.00	18.00	8,640.00	56,640.00
8	Auto EF (automatic Ejection Fraction Measurement)	1 No.	8,000.00	18.00	1,440.00	9,440.00
9	Cardiology Package	1 No.	11,200.00	18.00	2,016.00	13,216.00
10	Stress Echo (ECG should be configured at the same time)	1 No.	36,800.00	18.00	6,624.00	43,424.00
						<b>679,808.00</b>

Rupees Six Lac Seventy Nine Thousand Eight Hundred Eight Only

**Grand Total**

**679,808.00**

### Terms & Conditions

<b>DELIVERY</b>	: 90 Days from the date of your confirmed order.
<b>WARRANTY</b>	: Three month against any manufacturing defect from the date of installation.
<b>PAYMENT</b>	: Within 30 days from the date of invoice.
<b>VALIDITY</b>	: Three Month

We hereby certify that the rates charges by us in our Estimates/Quotations, are the lowest being charged from other govt./Semi govt. and other public sectors undertaking DGS&D, New Delhi.





## **Instromedix (India) Pvt. Ltd.**

A5-A6, PRAGATI CHAMBERS, RANJIT NAGAR,  
COMMERCIAL COMPLEX, NEW DELHI-110 008

PHONE : 011-25704965-67, 011-25707558

Fax : +91-11-42424671 • M. : 9711203605

E-mail : info@instromedixindia.com, amarpal@instromedixindia.com

Reach us at www.instromedixindia.com

CIN No. U74899DL1989PTC035634

**Dated 18.07.2024**

### **TO WHOM- SO-EVER IT MAY CONCERN**

### **PROPRIETARY CERTIFICATE**

We hereby certify that parts against (our Estimate No. IIPL/24-25/108 dated 18.07.2024) are proprietary items of our Principals M/s Mindray Medical International Ltd., Shenzhen, China which are procured by us through their Indian Office "M/s Mindray Medical India Pvt. Ltd."

The spares/ accessories not procured/ replaced through us may be compatible and get fitted to the equipment but results may vary and that can affect the patient diagnosis/ Treatment. For such cases, we Instromedix India Pt. Ltd. and M/s Mindray Medical will not be held responsible.

for **INSTROMEDIX (INDIA) PVT . LTD.**



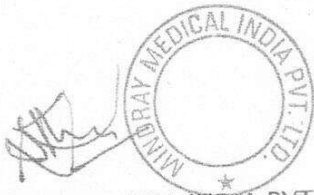
**(Authorized Signatory)**

Ref. No: MRIN/IIPL/05

**TO WHOM SO EVER IT MAY CONCERN****Mindray's Service Authorization cum Proprietary Certificate**

We M/s Mindray Medical India Pvt. Ltd having Corporate office at 16<sup>th</sup> Floor Building 9B, DLF Cyber City, Phase III, Gurgaon-122001, Haryana, hereby authorize that "M/s Instromedix India Pvt. Ltd." having registered office at A-5, A-6, Pragati Chambers, Ranjit Nagar Commercial Complex, New Delhi- 110008 is our Exclusive Authorized Service provider for Patient Monitoring & Life Support product line which includes Patient Monitors, Infusion Pumps, Defibrillator, Ventilators, Anaesthesia m/cs, Pulse Oximeters etc., Model No: Syringe Pump SP3, Docking Station DS-3, Defibrillator Beneheart D3, Beneview T5/T6/T8, iPM10, iPM12, ePM12, Benevision N15, Central Monitoring Station, Hypervisor VI, Benevision, Anaesthesia Machine Wato Ex-30, Wato Ex-55 pro, ICU Ventilator SV600 at below mentioned Institutes:

GMC, Anantpur	GMC, Rewa	RNT Medical Collage , Udaipur
SMC, Vijayawada	G.R Medical Collage , Gwalior	S.P Medical Collage, Bikaner
AMC, Dibrugarh	GMC, Aurangabad	TMC, Thanjavur
GMC, Darbhanga	GMC, Latur	GMC Surat
SMC, Muzaffarpur	S.V. GMC Yavatmal	RGIMS, Adilabad
GMC, Rajkot	GMC, Akola	KMC, Warangal
PMC, Dhanbad	MKCG Medical Collage , Berhampur	MLN Medical Collage, Allahabad
VIMS, Bellary	VSS Medical Collage, Burla	BRD Medical Collage, Gorakhpur
KIMS, Hubballi	GMC, Patiala	GMC, Jhansi
NSCB MC, Jabalpur	GMC, Kota	BS Medical Collage, Bankura
GMC, Malda	GMC, Chhindwara	Agartala Medical Collage
GMC Bhavnagar	GMC, Khandwa	SMS Jaipur
GMC Kozhikode	GMC, Datia	GSVM Medical Collage, Kanpur
T.D. Medical Collage Alappuzha	GMC Shahdol	M.G. Medical Collage, Indore
Tirunenveli Medical Collage	GMC, Vidisha	SKIMS Srinagar
AIIMS Bhopal	AIIMS Jodhpur	AIIMS Rishikesh
AIIMS Raipur	AIIMS Deoghar	AIIMS Bibinagar
AIIMS Bhubaneswar	AIIMS Kalyani	AIIMS Bilaspur
AIIMS Mangalgiri	AIIMS Nagpur	AIIMS Gorakhpur
AIIMS Patna	AIIMS Rajkot	AIIMS Raebareli
AIIMS Bathinda	AIMSS Shimla	AIIMS Guwahati
North Bengal Medical College	All other AIIMS if not mentioned above	All other Govt. Medical Colleges, if not mention above



MINDRAY MEDICAL INDIA PVT. LTD.

Registered Office: Unit No. 1061, Solitaire, Corporate Park, Andheri Kurba Road, Chakala, Andheri (East), Mumbai-400 093  
Tel: +91 22 4020 0000; Fax: +91 22 4020 0011.

Corporate Office: 16th Floor, Building 9B, DLF Cyber City, DLF Phase III, Gurgaon-122001, Haryana  
Tel: +91 124 4632498; Fax: +91 124 4233288; Customer Toll Free: 1800-10-20-300

Branch Office: BIPL Building OMEGA, Ground Floor, Bengal Intelligent Park, Block CP 5, CP Sector-V, Bidhan Nagar, Kolkata-700 091  
Tel: +91 9038003201

Branch Office: 2nd Floor, Palani Center, Venkateswara Road, T Nagar, Chennai-600017  
Tel: +91 44 42691301

Continued...



Ref. No: MRIN/IIPL/05

For the equipment sold &amp; installed against Tender Enquiry No:

- HITES/PCD/PMSSY-III/11/ANST/17-18 Dated 31.07.2017
- HITES/PCD/PMSSY-III/35/ANST/18-19 Dated 20.08.2019
- HITES/PCD/MP/CLINICAL/RC-02/19-20 dated 01.06.2019

The supply order issued from HITES, Noida- 201307 ( U.P.)

They are authorized to provide technical services having mentioned scope of service activities:

1. Installation of Mindray PMLS Medical equipment as per tender terms.
2. Preventive maintenance as per tender terms/ or as per recommendations by Global Technical Team,
3. Breakdown support under warranty and service contract.
4. AMC/CMC quoting, payment collection & execution
5. Field Upgrade sale & execution
6. Spare's part supply & Buyback
7. Accessories & Consumables Supply

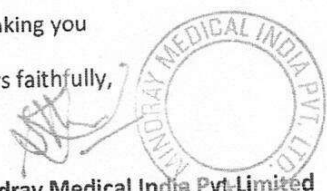
This Authorization is valid up to as per Tender Terms &amp; Conditions.

Above equipment's spare parts & accessories are **proprietary /exclusively designed item of Mindray.**

Globally Mindray believes and promotes very ethical business practices along with genuine business margins only, thru his authorized channels & distributors by signing a stringent agreement, further we request you to cross verify the quoted prices for AMC/CMC, Spares & Accessories through our authorized 'Regional Service Managers' else Mindray India will not be responsible for price variations.

Thanking you

Yours faithfully,



Mindray Medical India Pvt. Limited

**MINDRAY MEDICAL INDIA PVT. LTD.**

Registered Office: Unit No. 1061, Solitaire, Corporate Park, Andheri Kurla Road, Chakala, Andheri (East), Mumbai-400 093  
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Tel: +91 124 4632466, Fax: +91 124 4232780, Customer Toll Free: 1800-30-40-300

Branch Office: BIPL Building OMEGA, Ground Floor, Bengal Intelligent Park, Block EP & GP Sector-V, Bidhan Nagar, Kolkata-700 091  
Tel: +91 9038003201

Branch Office: 2nd Floor, Palani Center, Venkatnarayana Road, T Nagar, Chennai-600017  
Tel: +91 44 42891301

**ALL INDIA INSTITUTE OF MEDICAL SCIENCES  
DEPTT. OF SURGICAL DISCIPLINES, SURGERY BLOCK  
ANSARI NAGAR, NEW DELHI - 110029**

**PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE**

1	Item/Type Model Number required along with specification.	<ol style="list-style-type: none"> <li>1. P4-2E ULTRASONIC Transducer (Adult)</li> <li>2. CW Upgrade kit</li> <li>3. ECG Modular Kit ( 2145/IEC)</li> <li>4. TDI (TissueDoppler Imaging, Including TVI, TEI, TVD and TVM)</li> <li>5. Free Xros CM™ (Curved Anatomical M-Mode)</li> <li>6. TDI Quantification Analysis Software</li> <li>7. Tissue Tracking with Quantitative Analysis</li> <li>8. Auto EF (automatic Ejection Fraction Measurement)</li> <li>9. Cardiology Package</li> <li>10. Stress Echo (ECG should be configured at the same time)</li> </ol>
2	It the item a spare part attachment or accessory for an existing equipment.	<b>Consumables/accessories for for Existing Ultrasound System, Make: Mindray P.R. China</b>
3	Name of the manufactures/supplier of the item proposed by the indenter.	<b>M/s Instromedix (India) Pvt. Ltd. (Mfg: M/s Mindray P.R. China)</b>
4	Are the sole manufactures/sole distributors of the item?	<b>Yes</b>
5	It there any other item with similar/equipment specifications available in the market to meet the job requirement envisaged. If the answer is yes, why the same can't procured.	<b>No. It is specific equipment/technology which does not available with any other manufacturer/supplier.</b>
6	What were the efforts made to locate alternative source of supply or use other substitutes.	<b>Internet search, enquiry from other firms/supplier available in the market of respective field.</b>
7	Why open/limited tender can't be resorted to, for locating alter native source.	<b>This is specific requirement for the better patient care services. As required product is not available with any other manufacturer/supplier, the open/limited tender may not be fruitful and waste of time only.</b>
8	Are the proprietary items certifying that the rates are reasonable or not.	<b>Being PAC item, effort may be made to find reasonability of rates &amp; may be negotiated by SPC/Negotiation committee.</b>
9	Any other justification for procuring item for single source.	<b>To ensure better patient care services.</b>

I certified that the items at Sr. No. 1 above is required to be procured on PAC basis as the source of supply is definitely known which is meeting with functional requirement of department and limited tender system could be dispensed with as they would serve no useful purpose in the particular case.

**डॉ. पुनीत खन्ना / Dr. PUNEET KHANNA**  
अपर आचार्य / Additional Professor  
शल्य चिकित्सा विभाग / Dept. of Anesthesiology, Pain Medicines & Critical Care  
अखिल भारतीय आयुर्विज्ञान संस्थान / A.I.I.M.S., New Delhi-110029

**डॉ. हेमांगा के. भट्टाचार्य / Dr. Hemanga K. Bhattacharjee**  
आचार्य / Professor  
शल्य चिकित्सा विभाग / Dept. of Surgical Disciplines  
अखिल भारतीय आयुर्विज्ञान संस्थान / A.I.I.M.S., New Delhi-110029

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अखिल भारतीय आयुर्विज्ञान संस्थान / A.I.I.M.S., New Delhi-110029

**डॉ. कमल कर्मा / Dr. KAMAL KARMARIA**  
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अखिल भारतीय आयुर्विज्ञान संस्थान / A.I.I.M.S., New Delhi-110029