#### ALL INDIA INSTITUTE OF MEDICAL SCIENCES ANSARI NAGAR, NEW DELHI – 110029 (Burns & Plastic Surgery Block)

Ref. No. BPS/65/Cardiac Output Monitor/PAC/2024-25

Dated: 30.04.2025

Sub:- Purchase of "Cardiac Output Monitor System- 01 set" from M/s Edwards Life sciences (India) Pvt. Ltd., Mumbai through M/s Arian Healthcare, New Delhi on Proprietary basis (PAC)- reg.

\*\*\*\*\*

Store Section has initiated a proposal for purchase of Cardiac Output Monitor System-01 set" from M/s Edwards Life sciences (India) Pvt. Ltd., Mumbai through M/s Arian Healthcare, New Delhi on Proprietary basis (PAC). User department has submitted PAC certificate duly signed by departmental TSEC. M/s Edwards Life Sciences (India) Pvt. Ltd. has also submitted proprietary certificate and Authorization letter.

As per prevailing guidelines issued from the office of CPO vide No. Policy/CPO (AIIMS)/2012 dated 01.11.2012 wherein there is a provision to upload the details of the item on the website for the open information for a period of 15 days to submit objections, if any by any manufacture regarding proprietary nature of the equipment/item and thereafter, the proposal shall be submitted to TSEC, Store Purchase Committee and Competent Authority for approval. With regard to above said guidelines, the soft copy of details PAC of OEM had been obtained and prepared with covering letter for uploading in the Institute website i.e. <a href="www.aiims.edu">www.aiims.edu</a> for open information from any bidder/firm.

The comments should be received by office of Stores Officer (BPS), AIIMS on or **before** 15.05.2025 upto 12.30 p.m., failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Stores Officer (BPS)

## ALL INDIA INSTITUTE OF MEDICAL SCIENCES, ANSARI NAGAR, NEW DELHI

### Department of Plastic, Reconstructive & Burns Surgery

### PROPRIETARY/ SPECIFIC BRAND GOODS CERTIFICATE

1	Item/ Type/ Model No. required along with Specifications	enclosed
2.	Is the item a spare part attachment or accessory for existing equipment	No
3	Name of the Manufacturer/ Supplier of the item proposed by the indenter	Edwards Lifesciences (India) Pvt. Ltd.
4	Are the Sole Manufacturer/ Sole Distributor of the item	Yes
5	Is there any other item with similar/ equipment specifications available in the market to meet the job requirement envisaged?. If the answer is yes, why the same can't be procured?	No .
6	What were the efforts made to locate alternative source of supply or use other substitutes?	Checked online/ offline and not available on GeM Portal
7	Why Open/ limited tender can't be resorted to, for locating alternative source?	Open Tender was published on CPPP but single vendor participated which was found to be technically qualified. Thus, as per competent authority directions, it is re-initiated as Proprietary item.
8	Are the Proprietary items certifying that the rates are reasonable or not	Yes
9	Any other justification for procuring item for single source	The item is used in ICU for critical care patients where invasive monitoring is required to accurately measure critical patient parameters. It also has various softwares that are used to predict patient parameters like hypotension, sepsis etc. which can be managed at early level to prevent adverse event for the patient.

Signature of Inde

डॉ. मनीष सिघल/Dr. Maneesh Singhal (Coustant विश्वस्था) Professor & Head

Department of Plastic, Reconstructive & Burns Surgery of the supply is definitely known and limited tender system could be dispensed with as they would serve to useful purpose in this particular case. Also, market survey has been done and found that no other manufacturer is manufacturing similar equipment which can fulfil vital requirements of the department.

चीहान/Dr. Shashank Chauhan द्धार्क चाहान/Dr. Shashank Chauhan अपर आचार्य/Additional Professor जलन एवं प्लास्टिक चिकित्सा विभाग Burns & Plastic Surgery Block अखिल पारतीय आयुर्दिझान संस्थान/A.I.I.M.S. नई दिल्ली/New Delhi-110029

डो. विवासी साहा/Dr. Shivangi Saha सहायक आचार्य/Assistant Professor जलन एवं प्लास्टिक चिकित्सा विभाग Burns & Plastic Surgery Block अखिल भारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S. नई दिल्ली/New Delhi-110029



July 26,2024

To, The Director AIIMS Ansari Nagar Delhi

Dear Sir,

#### Sub: Letter of Authority to M/s Arian Healthcare for quoting & supplying

#### Ref: Minimally Invasive Advanced Hemodynamic cardiac output Monitor with FloTrac

This is with reference to the captioned subject. Please note that M/s Arian Healthcare having their office at 4327/3, Flat No. 202, IInd Floor, Ansari Road, Darya Ganj, New Delhi-110002 is the authorized distributor of Edwards Lifesciences (India) Private Limited having its registered office at 4th Floor, Commerz II, International Business Park, Oberoi Garden City, Off. Western Express Highway, Goregaon (East), Mumbai 400 063.

M/S Arian Healthcare is duly authorized to submit documents, receive purchase orders, making supplies etc. for the Edwards Critical Care range of products & Vascular range of products on our behalf to your esteemed Institute.

Further, please note that no other distributor is authorized to supplies etc. to your hospital on our behalf other than M/s Arian Healthcare.

This authorisation letter valid from date of hereof until 31st December 2024, with a provision to extend the same further.

Please take note of the same.

Sincerely,

For Edwards Lifesciences (India) Private Limited

Director Sales & Marketing

Critical Care and Vascular care India & SNB

Deval Finance

Cc: M/s Arian Healthcare

चौहान/Dr. Shashank Chauhan

मार आहारा/M. आवआवार आवणाव प्राप्त आहारा/Additional Professor

जलन एवं स्तास्टिक चिकित्सा Bums & Plastic Surger

डॉ. राजा तिवारी/Dr. Raja Tiwa सह आचार्य/Associate Profess Burns & Plastic Surgery Bloc अखिल भारतीय आयुर्विज्ञान संस्थान/A नई दिल्ली/New Delhi-1100

Edwards Lifesciences (India) Private Limited

Regd. Office: 4th Floor, Commerz II, International Business Park, Oberoi Garden City, Off. Western Express Highway, Goregaon (East), Mumbai 400063

Tel: +91 22 61931301; Fax: +91 22 61931344

Website: www.edwards.com; Email: customercare\_edwardsindia@edwards.com; CIN: U33110MH1996PTC145849



#### TO WHOM SOEVER IT MAY CONCERN

Dear Sir/Madam,

Greetings from Edwards!

Edwards Lifesciences (India) Pvt. Ltd. is owned as follows:

- Edwards Lifesciences World Trade Corporation, owns 99% and
- Edwards Lifesciences Corporation owns 1%.

Edwards India is the sole distributor of Edward's range of products in India.

Edwards Lifesciences (India) Private Limited is engaged in sales & distribution of Edwards' Products in India, Sri Lanka, Nepal and Bangladesh.

Jeanine

Signature:

Deproost

Name of Authorize Signatory: Jeanine Deproost Designation: Sr. Manager Regulatory Affairs

Stamp:

Date-5 October 2020

चीहान/Dr. Shashank Chauhan

शांक बोहान/Dr. Shashank Chauhan शांक बोहान/Dr. Shashank Chauhan अपर आवार्य/Additional Professor अपर अवार्य प्लास्टिक शिक्तिया कियार अल्ड के Plastic Surgery Block अल्ड के Plastic Surgery A.I.I.M.S. अल्डिन आरतीय आयुर्विज्ञान संस्थान/A.I.I.M.S.

डॉ. राजा तिवारी/Dr. Raja Tiwari सह आमार्य/Associate Professor जालन एवं प्लान्टिक चिकित्सा विभाग Burns & Plastic Surgery Block अखिल भारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S. नई दिल्ली/New Delhi-110029

Edwards Lifesciences LLC One Edwards Way · Irvine, CA USA · 92614 Phone: 949.250.2500 • Fax: 949.250.2525 • www.edwards.com



## rian Healthcare

4327/3, Flat No. 202, Ilnd Floor, Ansari Road, Darya Ganj, New Delhi-110002 Tel.: 011-23250080, 011-49403689, Mobile: 9811140954 E-mail: arianhealthcare@rediffmail.com; arianhealthcare@gmail.com

Ref.: AHC/B&PS/2024-25

Dt.: 02.12.2024

The Prof & HOD Deptt. of Plastic, Reconstructive & Burns Surgery, AIIMS, Ansari Nagar, New Delhi-110029

Sub.: FALL CLAUSE CERTIFICATE

Dear Sir,

With reference to our quotation no. AHC/B&PS/2024-25 Dt.02.12.2024 for the supply of Cardiac Output Monitoring System, we submit herewith that:

"The price charged for the stores/Equipment's under the reference, by the supplier shall in no event exceed the lowest price at which the supplier the stores/Equipments of same identical description any person/organization/Institution during the currency of the contract as per the fall clause adhered by DGS & D. If at any time, during the said period the supplier reduced the said prices of such/stores/equipments or sales such stores to any other person/Organizations/Govt. Institution/Co-operative stores at price lower than the quoted prices, he shall forthwith notify such reduction or sale to the Director, All India Institute of Medical sciences and the price payable for the items supplied after the date of coming force of such reduction or sale shall stand correspondingly reduced for AIIMS".

Should you require any clarification then please feel free to contact us.

Thanking You,

Yours truly,

For Arian Healthcare

(Prop.)

N he

डॉ. राजा तिवारी/Dr. Raja Tiwari

सह आवार्य/Associate Professor जनन एवं प्यास्टिक चिकित्सा विभाग Burns & Plastic Surgery Block अखिल भारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S. नई दिल्ली/New Delhi-110029



## **Arian Healthcare**

4327/3, Flat No. 202, Ilnd Floor, Ansari Road, Darya Ganj, New Delhi-110002 Tel.: 011-23250080, 011-49403689, Mobile: 9811140954 E-mail: arianhealthcare@rediffmail.com; arianhealthcare@gmail.com

#### **UNDERTAKING**

#### TO WHOM SO EVER IT MAY CONCERN

I, Rajeev Verma prop. of M/s. Arian Healthcare, 4327/3, Satyam House, Flat No.202, 2nd Floor, Ansari Road, Darya Ganj, New Delhi -110002, do hereby undertake that the firm has not been de-registered/banned/blacklisted in the past by any Govt., Central Govt. Ministeries/AIIMS, New Delhi or Private Organization & there is no Vigilance/CBI case pending against the firm/supplier.

For Arian Healthcare

(Prop.)

Dated: 02.12.2024

MAN

MODE.

डॉ. राजा तिवारी/Dr. Raja Tiwari सह आचार्य/Associate Professor जलन एवं प्लास्टिक चिकित्सा विभाग Burns & Plastic Surgery Block अखिल भारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S. नई दिल्ली/New Delhi-110029



U.S. Food & Orag Administration 10903 New Hampshire Avenue Silver Spring, MD 20993 www.lds.gov

Certificate No. 2912-12-2022

#### CERTIFICATE TO FOREIGN GOVERNMENT

In order to allow the importation of United States products into foreign countries, the U.S. Food and Drug Administration (FDA) certifies the following information concerning the product(s) to be exported listed below:

Name of Product(s)

Name of Manufacturer/Distributor, Address

See Attached List

See Attached List

(Two Pages)

(One Page)

The product(s) described above (and the manufacturing/distribution site(s) which produces/distributes it) is subject to the jurisdiction of the FDA under the Federal Food, Drug, and Cosmetic Act.

It is certified that the above product(s) may be marketed in, and legally exported from, the United States of America at this time. The manufacturing plant(s) in which the product(s) is produced is subject to periodic inspections. The last such inspection showed that the plant(s), at that time, appeared to be in substantial compliance with current good manufacturing practice requirements for the product(s) listed above.

Sincerely,

CDR Cesar A. Perez, PhD, Director DRP2: Division of Establishment Support Office of Regulatory Programs Office of Product Evaluation and Quality

Center for Devices and Radiological Health U.S. Food and Drug Administration, DHHS

This certificate is valid from January 20, 2023 to January 19, 2025.

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U.S. Food & Drug Administration 10903 New Hampshire Avenue Silver Spring, MD 20993 www.fda.gov

Certificate No. 2912-12-2022

Certificate to Foreign Government - Name of Product(s) Attachment Page 1 of 2

Name of Manufacturer

Legal Manufacturer
EDWARDS LIFESCIENCES LLC
ONE EDWARDS WAY
IRVINE, CA
USA 92614

Name of Product(s)

Hemodynamic Monitoring Equipment

84EKBB, 64EKD, 64EKD2, 64EKHH, 64EKLL, 64EKM, 64EKMN, 64EKNK1

64EKGE2, 84EKSM2, 64EKSM3, 70AN, 70AND2, 70AND3, 70AND4, 70ANHH

70ANHHS, 70ANHL, 70ANM4, 70ANN, 70ANN2, 70ANNK

70ANSS, 9850A, OM2, OM2E, HEMOPT1000

HEMRLSTD1000, HEMBAT10, HEMOXCR1000, EVBB1, EVBB1, EVPB1, EVRS, EVS1

Name of Manufacturer
Legal Manufacturer
EDWARDS LIFESCIENCES LLC
ONE EDWARDS WAY
IRVINE, CA
USA 92614

Contract Manufacturer
BENCHMARK ELECTRONICS INC.
4065 THEURER BLVD
WINONA, MN

USA 55987

Name of Product(s)

Vigileo Monitor and Accessories

APCO9, MHAADPLT, MHAND, MHANM5, MHAPLMNT
MHM1, MHM1E, MHM1R (Refurbished), MHM1ER (Refurbished)

Vigilance II Continuous Cardiac Output/Oximetry/Volumetric Monitor and Accessories (Vigilance II Monitor)

VIG2, VIG2AP, VIG2APK, VIG2E, VIG2S, VIG2SM

VIG2ER (Refurbished), VIG2R (Refurbished)

EV1000 Clinical Platform EV1000A, EV1000DB, EV1000M, EVEC1, EVMB1 EVFTCL, EVECL, EVPSA110, EVPSA110L, EVPSB220

EV1000 Clinical Platform NI
EV1000CVR, EV1000M, EV1000NI
EVEC1, EVEC12FT, EVEC3FT, EVECL, EVHRS, EVHRSBP, EVNIDBAC
EVNIPCL12, EVNIPCL3, EVNIUPG, EVPMP
PC2B, PC2CCC, PC2K, PCCVR

Hemosphere Advanced Monitoring Platform
HEM1, HEMOXSC100, HEMSGM10, HEMEXPM10, HEMLPWCD1000, HEMLTECHM10, HEMPSC100
HEMTOM10, HEMFSM10, HEMCSM10, HEMPC, HEMPC2K

FloTrac Pressure Cable —BeneVision PSCOEM100MR

Name of Manufacturer
Legal Manufacturer
EDWARDS LIFESCIENCES LLC
EDWARDS LIFESCIENCES LLC
AND STASHANK Chauhan
AND STASHANK Chauhan
AND STASHANK Chauhan
AND STASHANK Chauhan

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To be

डां. राजा तिवारीश [सिबja Tiwari Associate Professor क चिकेत्सा विभाग Furgery Block श्यान/A.I.I.M.S. 110029

प्रकार के किस्ती (New Delhi-110029





U.S. Food & Drug Administration 10903-New Hampshire Avenue Savar Spring, MD 20993 www.fda.gov

Certificate No. 2912-12-2022
Certificate to Foreign Government - Name of Manufacturer/Distributor Attachment Page 1 of 1

#### Name of Manufacturer

Legal Manufacturer EDWARDS LIFESCIENCES LLC ONE EDWARDS WAY IRVINE; GA USA 92614

Contract Manufacturer
BENCHMARK ELECTRONICS, INC.
4085 THEURER BLVD.
WINONA: MN
USA 55987

Contract Manufacturer
Measurement Specialities Chengdu
No. 368 Wullen 1st Road
Huangjia Street, Shuangliu District
Chengdu, Sichuan
CHINA 610200

Contract Manufacturer
SUPERCOMAL MEDICAL PRODUCTS, SDN BHD
LOT 171 JALAN PKNK 3/8, KAWASAN
PERUSAHAAN, SUNGAI PETANI
SUNGAI PETANI, Kedah
MALAYSIA 08000

---END OF MANUFACTURER/DISTRIBUTOR LIST---

डॉ. शर्माफ बोहान/Dr. Shashank Chauhan अपर-आसार्य/Additional Professor जलन प्व प्लास्टिक विकित्सा विभाग जलन प्व प्लास्टिक विकित्सा विभाग अधित भारतीय आयुर्विज्ञान संस्थान/A.LI.M.S. अधित भारतीय आयुर्विज्ञान संस्थान/A.LI.M.S.

A THE SERVICE OF THE

डॉ. राजा तिवारी/Dr. Raja Tiwari सह आचार्य/Associate Professor जलन एवं प्सास्टिक यिकित्सा विभाग Burns & Plastic Surgery Block अखिल भारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S. नई दिल्ली/New Delhi-110029



U.S. Food & Drug Administration 10903 New Hampshire Avenue Silver Spring, MD 20993 www.fda.gov

#### Certificate No. 2912-12-2022 Certificate to Foreign Government - Name of Product(s) Attachment Page 2 of 2 ONE EDWARDS WAY

TRVINE, CA .. USA 92814

#### Contract Manufacturer

Measurement Specialties Chengdu No. 368 Wullan 1st Road Huanglia Street, Shuangliu District Chengdu, Sichuan CHINA 610200

#### Name of Product(s)

Fore-Sight Elite Sensors FSESL - Fore-Sight Elite Large Sensor FSESM Fore-Sight Elite Medium Sensor FSESS. Fore-Sight Elite Small Sensor -FSESNS - Fore Sight Elite Non-Adhesive Small Sensor

ForeSight Sensors

FSESt - ForeSight Large Sensor FSESM: ForeSignt Jr Medium Sensor . FSESS - PoreSight Jr Small Sensor.

FSESNS - ForeSignt Jr Non-Adhesive Small Sensor

Name of Manufacturer
Legal Manufacturer
EDWARDS LIFESCIENCES LLC ONE EDWARDS WAY IRVINE, CA . USA 92814

#### Contract Manufacturer

SUPERCOMAL MEDICAL PRODUCTS, SON BHD LOT 171 JALAN PKNK 3/8 KAWASAN PERUSAHAAN, SUNGAI PETANI SUNGAI PETANI, Kedah MALAYSIA 08000

#### Name of Product(s)

Hemodynamic Monitoring Equipment 64EKGE1, 64EKH, 64EKSM, 64EKMM, 70ANH, 70ANHS, 70ANM5, 70ANM6, 70ANM7, 70ANS, 70CC2 COM2-CC, EVPSB220L, EVVVTC1, EVFTC1, EVPMAC, EVPSB110, EVPSB110L END OF PRODUCT LIST-

17/Dr. Shashank Chauhan प्रस्ति / Dr. Shashank Unaunan पर आवार / Additional Professor जलम एवं प्लिस्टिक निविक्ता विमाग Burns & Plastic Surgery Block खिल शारतीय आयुर्विज्ञान संस्थान / A.I.M.S. नई दिल्ली / New Delhi-110029

डॉ. राजा तिवारी/Dr. Raja Ti

सह आवार्य/Associate Professor जलन एवं प्लास्टिक चिकित्सः विभाग Burns & Plastic Surgery Glock अखिल भारतीय आयुर्विज्ञान संस्थान/A.L.I.M.S. नई दिल्ली/New Delni-110029



#### Edwards

#### **Proprietary Article Certificate**

To whom it may concern:

We hereby certify that Edwards Lifesciences LLC located at One Edwards Way, Irvine, CA 92614 USA is the sole legal manufacturer of the following device, Moreover, the expected clinical benefit as a package stands true & exclusive from the manufacturer.

Product Information	Technologies/Model no's approved in India
HemoSphere Advanced Monitoring Platform	HEM1, HEMSGM10, HEMOXSC100, HEMPSC100,
	HEMTOM10, HEMFSM10, HEMCSM10

#### Clinical Benefit:

The HemoSphere advanced monitoring platform allows you to see and interact with patient hemodynamic Parameters (invasive, minimally invasive & non-invasive) 1. In conjunction with the compatible sensors and predictive decision support software<sup>2</sup>, the Modular<sup>3</sup> HemoSphere platform facilitates proactive clinical decision-making and insight for individualized patient care<sup>4</sup>.

- Continuous CO & CI, ICI, RVEF, EDV, SV, SVI, SVR, SVRI, SVV, CVP, dP/dt, EDdyn, MAP, MPAP, PPV, PR, SYSatr/SYSpap, SCvO2, SvO2, Vo2, Vo2e, Vo2I, VO2Ie, StO2, DIAart
- HIP-INFORMERS Advanced Monitor with Swan-ganz Module, HemoSphere Advanced Monitor with Oximetry cable, HemoSphere Advanced Monitor with pressure cable, HemoSphere Advanced Monitor with Swan-ganz Module, HemoSphere Advanced Monitor with HemoSphere Advanced Monitor
- GDT-Goal-Directed Therapy

All the above statements are considered as reasonably comprehensive at the time based on using various sources of information to ensure the completeness of the information.

Sincerely,

Kevin Lam

Name: Kevin Lam

Designation: Regulatory Affairs Director

**Edwards Lifesciences LLC** 

डॉ. यमार्क चौहान/Dr. Shashank Chauhan अपर आचार्य/Additional Professor जलन एवं प्लास्टिक चिकित्सा विभाग

Burns & Plastic Surgery Block अखिल भारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S. नई दिल्ली/New Delhi-110029

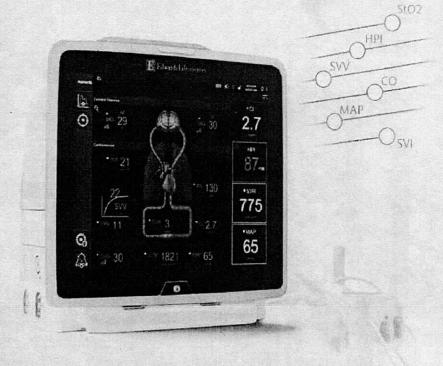
PROPRIETARY DATA: This document and the information contained herein may not be reproduced, used, of disclosed without written permission from Edwards Lifesciences LLC.

डॉ. राजा तिवारी/Dr Raja Tiwari सह आवारी/Associate Professor जलन क्यों अस्टिक चिकित्सा विभाग Burns Plastic Surgery Block अखिल मारतीय आयुर्विज्ञान संस्थान/A.I.I.M.S. नई दिल्ली/New Delhi-110029

Monday

## Changing the pace of hemodynamics

Smart. Innovation.





HemoSphere advanced monitoring platform

8



Edwards

## A comprehensive view of your patient, every step of the way.

For each clinical decision moment, HemoSphere advanced monitoring platform enables proactive decision support across a diversity of patient profiles and across care settings.



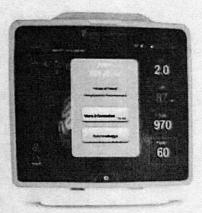
#### Past trends

Allows you to select, place and track interventions over time while providing key trending data.



#### Present data

Depicts continuous changes occurring in your patient by delivering visual and numeric parameters.



#### **Future** insights

Acumen Hypotension Prediction Index software is a first-of-its-kind predictive decision support software that detects the likelihood of a patient trending toward a hypotensive event.\*

# Proactive patient insights for smart recovery.

HemoSphere advanced monitoring platform offers advanced hemodynamic parameters that can help guide you with proactive decision support in a range of clinical situations and settings so you can maintain optimal patient perfusion.



#### Cerebral and tissue desaturations

Research demonstrates that cerebral desaturations have been associated with post-operative neurocognitive disorders, increased length of stay in both the hospital and ICU, increased incidence of stroke, and decreased survival. Having a comprehensive picture of oxygen delivery and consumption may allow you to reduce the clinical implications of prolonged desaturations.



#### Hemodynamic instability

Continuous access to pressure and flow parameters help to determine patient fluid responsiveness and guide individualized patient management.



#### Hypotension

Recent studies show associations between intraoperative hypotension (IOH) and increased risk of acute kidney injury (AKI) and myocardial injury, which is the leading cause of post-operative mortality within 30 days after surgery. Early detection of hypotension by continuous hemodynamic monitoring can reduce a patient's risk.



#### Sepsis management

Severe sepsis and septic shock are among the most important causes of morbidity and mortality in patients admitted to the intensive care unit.<sup>2</sup> Access to cardiac output (CO) and stroke volume (SV) enables early detection and management of sepsis which is critical to improving survival rates and reducing the economic burden of sepsis.