

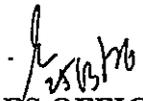
**ALL INDIA INSTITUTE OF MEDICAL SCIENCES**  
**ANSARI NAGAR, NEW DELHI- 29**  
**MAIN HOSPITAL STORE**

**Ref. No. Procurement of Insulated Needles for Ultrasound Guided Nerve Block-Sonoplex (Block Needle); Size:5cm, 8cm, 10cm and 15 cm for the various areas at AIIMS, New Delhi- reg.**

**Sub: Procurement of 'Insulated Needles for Ultrasound Guided Nerve Block-Sonoplex (Block Needle); Size:5cm, 8cm, 10cm and 15 cm on PAC basis (close system) from M/s. Hospimedica International Ltd. (Authorized distributor of M/s. Pajunk GmbH Medizintechnologie, Germany.**

Store Section (Hospital), AIIMS is in the process for procurement '**Insulated Needles for Ultrasound Guided Nerve Block-Sonoplex (Block Needle); Size:5cm, 8cm, 10cm and 15 cm on PAC basis (close system) from M/s. Hospimedica International Ltd. (Authorized distributor of M/s. Pajunk GmbH Medizintechnologie, Germany.**

The said proposal along with the PAC format from user department, PAC from the OEM M/s. Pajunk GmbH Medizintechnologie, Germany along with the Performa Invoice is uploaded on AIIMS website as per AIIMS Purchase manual for period of 15 days for an open information to all the OEM's or their authorized distributor to represent against the proprietary nature on the product to the office of Senior Stores Officer, Main Hospital Store, 1<sup>st</sup> floor, AIIMS New Delhi on or before 16/04/2026 upto 12:30 P.M. If no representation received within the stipulated period, than it will be presumed that the item in Proprietary in nature and other vendors does not have to say anything against the proposal & procurement shall be done on the merit.

  
**STORES OFFICER**  
**(Hospital Store)**

**PROPRIETORY ARTICLE CERTIFICATE (PAC)**  
(for chemicals, spare parts, reagents, consumables etc)

- i. The indented goods are manufactured by M/s. Pajunk Medizintechnologie, Germany
  - ii. Item Name: Insulated Needles for Ultrasound Guided Nerve Block
  - iii. Model/Part/Catalogue No. Sonoplex
  - iv. Reasons/ Justifications which makes the requirement proprietary  
This is to certify that original needle for Ultrasound Guided Nerve Block named Sonoplex is proprietary product of Pajunk GmbH Medizintechnologie, Germany. Said product with Nanoline Polymer Coating and Cornerstone reflectors for Ultrasound Guided Plexus Block with published specification is exclusively manufactured by Pajunk GmbH Medizintechnologie, Germany.
1. It is certified that market survey has been done and found that no other manufacturer is manufacturing similar/equivalent specifications which can fulfil the vital requirement of end user.
  2. It is certified that the purchase is proposed to be made on proprietary usage basis because any other material/equipment/instrument chemical etc. if used will lead to deviation and affect the integrity/accuracy, validity or analysis of the assignment/patient care.

**डॉ. पुनीत खन्ना/Dr. Puneet Khanna**  
आचार्य/Professor  
संवेदनाहरणविज्ञान, पीडा चिकित्सा एवं क्रिटिकल केयर विभाग  
Deptt. of Anaesthesiology, Pain Medicine & Critical Care  
अ.भा.आ.सं., नई दिल्ली/A.I.I.M.S., New Delhi-110029

**Signature of TSEC**

With name, Designation, Department and Hospital/Institute/DGHS

**डॉ. राकेश कुमार/Dr. RAKESH KUMAR**  
अपर आचार्य / Additional Professor  
संवेदनाहरणविज्ञान, पीडा चिकित्सा एवं क्रिटिकल केयर विभाग  
Deptt. of Anaesthesiology, Pain Medicine & Critical Care  
अ.भा.आ.सं., नई दिल्ली/A.I.I.M.S., New Delhi-110029



**डॉ. देवेश भोई**  
Dr. DEBESH BHOI  
आचार्य / Professor

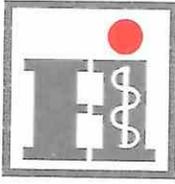
संवेदनाहरणविज्ञान, पीडा चिकित्सा एवं क्रिटिकल केयर विभाग  
Dept. of Anaesthesiology, Pain Medicine & Critical Care  
अ.भा.आ.सं., नई दिल्ली / A.I.I.M.S., New Delhi-110029

**डॉ. मौहम्मद ताहीर अंसारी**  
Dr. MOHAMMED TAHIR ANSARI  
आचार्य / Professor  
अस्थिरोग विभाग / Department of Orthopaedics  
अ.भा.आ.सं., नई दिल्ली / A.I.I.M.S., New Delhi-110029



**डॉ. रवि मिश्र**  
Dr. RAVI MITTAL

आचार्य एवं विभागाध्यक्ष / Professor & Head  
अस्थिरोग विभाग / Department of Orthopaedics  
अ.भा.आ.सं., नई दिल्ली / A.I.I.M.S., New Delhi



## HOSPIMEDICA INTERNATIONAL LTD.

**Regd. Off.:** LEELAWANTI HOUSE, 58/10, Ashok Nagar, New Delhi-110 018

Phone : +91-11-25146164, 25146165 Fax: +91-11-25492977, 25130164

**Sales Off.:** Western Side, 67/3, Ground Floor, Vedic Marg,  
Ashok Nagar, New Delhi-110018

e-mail : mail@hospimedica.in Website : www.hospimedicaintl.com

Excellence in Medical Engineering

Toll Free No. 1800 11 8911

Whatsapp No. +91-9940677168

### QUOTATION

Our Ref No : HI/ADPD/2025-26/R/10244

Date : 10/07/2025

#### Customer Name & Address

The Head, Department of Orthopaedic  
All India Institute of Medical Sciences  
Ansari Nagar,  
New Delhi- 110 029

#### Principal Name & Address

PAJUNK GMBH  
Karl-Hall-Str. 1  
D-78187 Geisingen  
Germany

Item Code	Model / Description	HSN/SAC Code	GST %	Qty	Price (Rs./Unit)	Amount (Rs.)
001185-74	Insulated Needles for Ultrasound Guided Nerve Block-Sonoplex Sonoplex Stim Cannula 22g (0.70) X 50 Mm With Injection Tube And Connecting Cable	90183210	12.00	1 no.	1,168.00	1,168.00
001185-71	Sonoplex Stim Cannula 22g (0.70) X 80 Mm With Injection Tube And Connecting Cable	90183210	12.00	1 no.	1,168.00	1,168.00
001185-77	Sonoplex Stim Cannula 21g (0.80) X100mm With Injection Tube And Connecting Cable	90183210	12.00	1 no.	1,168.00	1,168.00
001185-72	Sonoplex Stim Cannula 20g (0.90) X120mm With Injection Tube And Connecting Cable	90183210	12.00	1 no.	1,168.00	1,168.00
001185-76	Sonoplex Stim Cannula 20g (0.70) X 150mm With Injection Tube And Connecting Cable	90183210	12.00	1 no.	1,168.00	1,168.00

F.O.R. PRICE

5,840.00

ADD CGST

350.40

ADD SGST

350.40

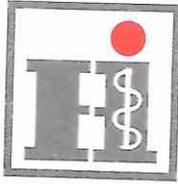
TOTAL F.O.R. DESTINATION PRICE

6,541.00

(Rupees Six Thousand Five Hundred Forty One Only)

M.R.P of Insulated Needles for Ultrasound Guided Nerve Block-Sonoplex is @ Rs. 1870/- per Pc

Hospimedica International Ltd,  
Leelawanti House,  
58/10, Ashok Nagar, New Delhi-110018  
Phone: 25146164-65



## HOSPIMEDICA INTERNATIONAL LTD.

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**Phone :** +91-11-25146164, 25146165 **Fax:** +91-11-25492977, 25130164  
**Sales Off.:** Western Side, 67/3, Ground Floor, Vedic Marg,  
 Ashok Nagar, New Delhi-110018  
**e-mail :** mail@hospimedica.in **Website :** www.hospimedicaintl.com  
**Toll Free No.** 1800 11 8911 **Whatsapp No.** +91-9940677168

Excellence in Medical Engineering

### QUOTATION

**Our Ref No:** HI/ADPD/2025-26/R/10244

**Date :** 10/07/2025

### Terms & Conditions

#### **VALIDITY OF OFFER**

90 DAYS FROM THE DATE OF PROFORMA

#### **DELIVERY**

EX-STOCK TILL THE STOCKS LAST OR OR ALTERNATIVELY WITHIN 8-12 WEEKS FROM THE DATE OF RECEIPT OF CONFIRMED SUPPLY ORDER.

#### **PAYMENT TERMS**

100% PAYMENT WITHIN 30 DAYS AFTER DELIVERY OF THE GOODS THROUGH DEMAND DRAFT IN FAVOUR OF M/S HOSPIMEDICA INTERNATIONAL LTD., PAYABLE AT NEW DELHI

#### **COUNTRY OF ORIGIN**

GERMANY

#### **GST**

Extra as applicable at the time of despatch/ delivery. Current rates are:  
 For delivery in Delhi: SGST & CGST @ 12%.  
 For consignee outside Delhi: IGST @12%.

#### **OTHER CENTRAL / STATE GOVT. LEVIES**

RELEVANT EXEMPTION CERTIFICATES TO BE PROVIDED OR ELSE SHALL BE CHARGED EXTRA AT ACTUALS

#### **OCTROI**

RELEVANT EXEMPTION CERTIFICATES TO BE PROVIDED OR ELSE SHALL BE CHARGED EXTRA AT ACTUALS

#### **ENTRY TAX**

RELEVANT EXEMPTION CERTIFICATES TO BE PROVIDED OR ELSE SHALL BE CHARGED EXTRA AT ACTUALS

For HOSPIMEDICA INTERNATIONAL LTD.

SUNIL SAGAR  
 SR. Manager, All product division

Hospimedica International Ltd,  
 Leelawanti House,  
 58/10, Ashok Nagar, New Delhi-110018  
 Phone: 25146164-65



**PROPRIETARY ARTICLE CERTIFICATE**  
(Annex to Exclusive Distribution Agreement dated 03.02.2021)

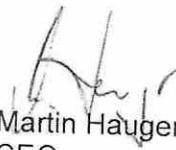
Date : 18.01.2023

Dear Sirs,

This is to certify that original needle for Ultrasound Guided NerveBlock Named SonoPlex is a proprietary product of **Pajunk GmbH Medizintechnologie, Germany**. Said product with NanoLine polymer coating and cornerstone reflectors for Ultrasound Guided Plexus Block with published specification is exclusively manufactured by **Pajunk GmbH Medizintechnologie**.

Yours faithfully,  
For **PAJUNK GmbH, GERMANY**

  
Simone Pajunk-Schelling  
CEO

  
Martin Häuger  
CEO

*[Faint, illegible text]*



**Hospimedica International Ltd,**  
Leelawanti House,  
58/10, Ashok Nagar, New Delhi-110018  
Phone: 25146164-65

PAJUNK® GmbH  
Medizintechnologie  
Karl Hall-Strasse 1  
78187 Geisingen  
Germany

info@pajunk.com  
pajunk.com  
Tel.: +49 7704 9291 0  
Fax: +49 7704 9291 600

USt-IdNr.: DE 812493272  
Sitz der Gesellschaft: Geisingen  
Registernummer: Stuttgart 1183 450745  
Geschäftsführung:  
Simone Pajunk-Schelling, Martin Häuger

Bank:  
Vollbank eG - Die Gustavsbank IBAN: DE89 6649 0000 0080 0577 09 | BIC: GENODE330001  
Deutsche Bank Wülfingen-Schwenningen IBAN: DE73 6947 0039 0022 7189 00 | BIC: DFUT33HAN33  
Commerzbank AG IBAN: DE72 6920 0035 0832 9333 00 | BIC: COMDE33HAN33

## ATTESTATION

(Annex to Exclusive Distribution Agreement dt. 03.02.2021)

We confirm herewith that

**Hospimedica International Ltd.**  
 Leelawanti House 58/10  
 Ashok Nagar  
 New Delhi - 110 018  
 India

acting as our authorized exclusive distributor in **India** regarding Anaesthesia and Biopsy, is fully empowered to present offers to tenders placed by Public Hospitals and Organizations, State Services and other Institutions, in the Public or Private Sector.

In case **Hospimedica International Ltd.** is partially or fully awarded the tender, **PAJUNK Medizintechnologie GmbH** fully accepts the task of producing and supplying **Hospimedica International Ltd.** with all the quantities requested.

This ATTESTATION is valid until 31st March 2028.

10<sup>th</sup> March 2025

Simone Pajunk-Schelling  
 CEO

Martin Hauger  
 CEO

*[Signature]*  
**Hospimedica International Ltd,**  
 Leelawanti House,  
 58/10, Ashok Nagar, New Delhi-110018  
 Phone: 25146164-65

PAJUNK® GmbH Medizintechnologie · Karl-Hall-Straße 1 · 78187 Geislingen, Germany · Tel.: +49 7704 9291-0 · Fax: +49 7704 9291-600 · info@pajunk.com · pajunk.com  
 USt-IdNr.: DE 812493272 · Sitz der Gesellschaft: Geislingen · Registergericht: Stuttgart HRB 450245 · Geschäftsführung: Simone Pajunk-Schelling, Martin Hauger

Volkbank eG - Die Gestalterbank IBAN: DE89 4649 0000 0080 0577 09 · BIC: GENODE3310G1  
 Deutsche Bank Villingen-Schwenningen IBAN: DE73 6947 0039 0022 7389 00 · BIC: DEUTDE33HAN  
 Commerzbank AG IBAN: DE72 6928 0035 0832 9333 00 · BIC: DRESDE33HAN